



**Consolidated Financial Statements** 

For the Years Ended June 30, 2022 and 2021

4238 Washington Street, Suite 307, Boston, Massachusetts 02131 Member, American Institute of Certified Public Accountants Member, Association of Fraud Examiners

# **Consolidated Financial Statements**

# For the Years Ended June 30, 2022 and 2021

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#### Independent Auditors' Report on the Consolidated Financial Statements

To the Board of Directors Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. Jamaica Plain, Massachusetts

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Green Energy Consumers Alliance, Inc. (a nonprofit organization) and Amory Street Energy Ventures, Inc., which comprise the consolidated statement of financial position as of June 30, 2022, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

4238 Washington Street, Suite 307, Boston, Massachusetts 02131 Member, American Institute of Certified Public Accountants Member, Association of Fraud Examiners An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. as of June 30, 2022, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 31, 2023 on our consideration of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Alliance, Inc. and Amory Street Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s internal control over financial reporting or on compliance.

#### **Report on Summarized Comparative Information**

We have previously audited Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s 2021 financial statements, and our report dated May 4, 2022 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021 is consistent, in all material respects, with the audited financial statements from which it has been derived.

KellyVitaleRaffol, LLC

Boston, Massachusetts January 31, 2023

# **Consolidated Statements of Financial Position**

# As of June 30, 2022 and 2021

		2022		2021
Assets				
Current assets:				
Cash and cash equivalents	\$	835,898	\$	1,561,156
Accounts receivable, net		2,559,471		1,402,401
Pledges receivable		332,470		201,636
Escrow interest		-		1
Prepaid expenses		833,225		695,011
Total current assets		4,561,064		3,860,205
Other assets:				
Deferred tax asset		53,550		61,066
Deposits		238,823	_	238,823
Total long-term assets		292,373		299,889
Fixed assets:				
Equipment and software		463,688		456,437
Leasehold improvements		57,049		41,138
I.T. upgrades		665,056		611,238
Less: accumulated depreciation		(779,810)		(648,676)
Net fixed assets		405,983		460,137
Total assets	\$	5,259,420	\$	4,620,231
Liabilities and Net Assets				
Liabilities:				
Current liabilities:				
Accounts payable	\$	34,825	\$	91,718
Accrued expenses		3,085,493		2,352,589
Accrued payroll and benefits		132,732		181,239
Deferred revenue		-		140,075
Deferred member dues		88,496		87,888
Tenant security deposits		23		1,323
Total current liabilities		3,341,569		2,854,832
Total liabilities		3,341,569		2,854,832
Without donor restrictions		1,199,231		1,242,323
With donor restrictions		718,620		523,076
Total net assets	_	1,917,851	_	1,765,399
Total liabilities and net assets	\$	5,259,420	\$	4,620,231

## **Consolidated Statement of Activities**

		hout Donor		Vith Donor	
	Re	estrictions	R	estrictions	Total
Support and revenue					
Support					
Contributions and grants	\$	153,011	\$	630,300 \$	783,311
Membership dues		118,709		11,738	130,447
Other income		-		-	-
Special events		2,849		-	2,849
Contributions released from restrictions		446,494		(446,494)	-
Total support		721,063		195,544	916,607
Revenue					
Green power service fees		902,475		-	902,475
Contract services fees		6,401,753		-	6,401,753
Bulk buying service fees		429,008		-	429,008
Generated electricity sales		25,033		-	25,033
Rental income		1,440		-	1,440
Consulting fees		11,003		-	11,003
Investment income		17		-	17
Total revenue		7,770,729		-	7,770,729
Total support and revenue		8,491,792		195,544	8,687,336
Expenses					
Program services		7,897,287		-	7,897,287
Management and general		571,312		-	571,312
Fundraising		66,285		-	66,285
Total operating expenses	_	8,534,884			8,534,884
Change in net assets		(43,092)		195,544	152,452
Net assets, beginning		1,242,323		523,076	1,765,399
Net assets, ending	\$	1,199,231	_ \$ _	718,620 \$	1,917,851

## **Consolidated Statement of Activities**

	Without Donor Restrictions			th Donor strictions	Total
Support and revenue					
Support					
Contributions and grants	\$	117,692	\$	203,598 \$	321,290
Membership dues		139,980		-	139,980
Contributions released from restrictions		268,577		(268,577)	-
Total support		526,249		(64,979)	461,270
Revenue					
Green power service fees		955,437		-	955,437
Contract services fees		4,146,107		-	4,146,107
Bulk buying service fees		430,728		-	430,728
Generated electricity sales		23,880		-	23,880
Rental income		17,284		-	17,284
Consulting fees		126,697		-	126,697
Deferred tax benefit		-		-	-
Investment income		84		-	84
Paycheck Protection Loan Forgiveness		281,895		-	281,895
Total revenue		5,982,112			5,982,112
Total support and revenue		6,508,361		(64,979)	6,443,382
Expenses					
Program services		5,579,329		-	5,579,329
Management and general		729,637		-	729,637
Fundraising		58,944			58,944
Total operating expenses	_	6,367,910			6,367,910
Change in net assets		140,451		(64,979)	75,472
Net assets, beginning		1,101,872	<u> </u>	588,055	1,689,927
Net assets, ending	\$	1,242,323	\$	523,076 \$	1,765,399

# **Consolidated Statements of Cash Flows**

# For the Years Ended June 30, 2022 and 2021

	2022	2021
Cash flows from operating activities:		
Change in net assets \$	152,452 \$	75,472
Adjustments to reconcile change in net assets		
to net cash provided (used) in operating activities	:	
Depreciation and amortization expenses	131,134	109,270
Change in:		
Accounts receivable	(1,157,070)	(317,770)
Pledges receivable	(130,834)	1,764
Escrow interest	1	(1)
Prepaid expenses	(138,214)	231,937
Deferred tax asset	7,516	7,434
Deposits	-	1,460
Accounts payable	(56,893)	24,201
Accrued expenses	732,904	436,115
Accrued payroll and benefits	(48,507)	20,493
Deferred revenue	(140,075)	(187,075)
Deferred member dues	608	(8,565)
Tenant security deposits	(1,300)	-
Refundable advance		(281,895)
Net cash provided by operating activities	(648,278)	112,840
Cash flows from investing activities:		
Purchase of equipment and I.T. upgrades	(76,980)	(58,100)
Net cash used by investing activities	(76,980)	(58,100)
Net change in cash and cash equivalents	(725,258)	54,740
Cash and cash equivalents, beginning	1,561,156	1,506,416
Cash and cash equivalents, ending	835,898 \$	5 1,561,156

## Consolidated Statement of Functional Expenses

# For the Year Ended June 30, 2022

		Programs							Supporting Services				
	-	ASEV Solar PV		Green Power	Heating Oil	Advocacy & Community Programs	Total Program Expenses	Managemen and Genero	Fundra	ising	Total Management and Fundraising	Total	
Advertising	\$	-	\$	11,490	-	1,381	\$ 12,871	\$ 2	6	487	\$ 513	\$ 13,384	
Bad debt expense		-		2,960	395		3,355				-	3,355	
Bank charges		-		12,213	7,797	-	20,010	8,72	5	-	8,725	28,735	
Commissions and brokers' fees		-		32,932			32,932				-	32,932	
Consultants and subcontractors		-		21,005	-	4,784	25,789	11,18	1 14	,131	25,312	51,101	
Copying, printing and mail house		-		16,740	20,683	-	37,423	2,80	9	773	3,582	41,005	
Data management		-		33,000			33,000				-	33,000	
Deferred tax expense		7,517					7,517				-	7,517	
Depreciation and amortization		840		56,847	53,391	-	111,078	15,16	5 4	,891	20,056	131,134	
Dues and subscriptions		-		261	-	2,310	2,571	8,69	1	-	8,691	11,262	
Employee benefits		-		59,008	25,606	29,251	113,865	51,02	5 3	,737	54,762	168,627	
Equipment rental and maintenance		-		2,463	1,101	1,258	4,822	2,19	5	158	2,353	7,175	
Grant expense		-		28,269		19,695	47,964				-	47,964	
Insurance		1,216		9,376	4,193	4,791	19,576	8,35	6	601	8,957	28,533	
Interest expense		-		590	-	-	590	3	6	-	36	626	
Marketing		-		21,201	22,795	1,599	45,595	1,98	5	-	1,985	47,580	
Meetings and conferences		-		1,471	-	279	1,750	2,37		-	2,370	4,120	
Miscellaneous expense		-		430	-	390	820	4,31		-	4,315	5,135	
Office supplies and expense		-		5,284	4,696	-	9,980	6,04		.580	12,620	22,600	
Oil bank delivery and vouchers		-		-	(317)	14,278	13,961	- ) -		,	-	13,961	
Payroll service		-		-	-	,- , -		5,78	2	_	5,782	5,782	
Postage		-		2,561	7,322	26	9,909	65		54	711	10,620	
Professional fees		3,000		(8,012)	32,862	7,840	35,690	48,99		-	48,990	84,680	
Regulatory fees and licenses		380		(0,012)	-	977	1,357	.0,99		-	848	2,205	
Renewable energy certificates		-		6,419,984		211	6,419,984	0.	0		-	6,419,984	
Rent		11,004		32,106	14,359	16,403	73,872	28,61	4 2	,057	30,671	104,543	
Repairs and maintenance		2,264		6,741	3,016	3,444	15,465	6,00		432	6,440	21,905	
Salaries and wages		- 2,201		365,355	163,406	186,668	715,429	325,61		,407	349.025	1,064,454	
Taxes - payroll		-		29,901	13,373	15,277	58,551	26,64		,917	28,565	87,116	
Taxes - state		621		12,659	-	-	13,280	- 20,04	0 1	-	-	13,280	
Telephone and internet		-		3,918	1,393	1,591	6,902	2,77	5	200	2,975	9,877	
Travel		_		225	-	9	234	59		-	590	824	
Utilities		_		(858)	935	1,068	1,145	1,86		134	1,997	3,142	
othitles	-			(858)	935	1,008	1,145	1,00		134	1,997	5,142	
Total expenses by function	_	26,842		7,180,120	377,006	313,319	7,897,287	571,31	2 59	,559	630,871	8,528,158	
Direct costs - Event	_	-		-			-		6	,726	6,726	6,726	
Total expenses included in the expense section on the statement of activities	\$ _	26,842	= =	7,180,120	<u> </u>	§ <u>313,319</u>	\$ 7,897,287	\$ 571,31	2 \$66	,285		\$ 8,534,884	

See accompanying notes to financial statements.

## **Consolidated Statement of Functional Expenses**

	Programs									
	AS	EV Solar PV	Green Power	Heating Oil	Advocacy & Community Programs	Total Program Expenses	Management and General	Fundraising	Total Management and Fundraising	Total
Advertising	\$	- 5	\$ 29,308	\$ - \$	257 \$	29,565	\$ (375) \$	300	\$ (75) \$	29,490
Bank charges		-	13,773	6,755	-	20,528	4,771	-	4,771	25,299
Commissions and brokers' fees		-	51,139	-	-	51,139	_	-	-	51,139
Consultants and subcontractors		770	25,575	-	3,833	30,178	5,697	13,550	19,247	49,425
Copying, printing and mail house		-	14,690	12,257	370	27,317	1,285	75	1,360	28,677
Data management		-	37,000	-	-	37,000	_	-	-	37,000
Deferred tax expense		7,435	-	-	-	7,435	-	-	-	7,435
Depreciation and amortization		840	50,078	46,029	-	96,947	12,323	-	12,323	109,270
Dues and subscriptions		-	1,032	-	1,740	2,772	8,271	-	8,271	11,043
Employee benefits		-	55,908	25,657	25,483	107,048	70,153	4,486	74,639	181,687
Equipment rental and maintenance		-	1,737	831	825	3,393	2,272	145	2,417	5,810
Grant expense		-	-	_	30,666	30,666	_	-	-	30,666
Insurance		1,108	7,064	3,379	3,355	14,906	9,238	591	9,829	24,735
Interest expense		2,580	-	-	-	2,580	377	-	377	2,957
Marketing		-	23,600	24,480	1,726	49,806	3,884	-	3,884	53,690
Meetings and conferences		-	1,441	-	2,843	4,284	1,102	-	1,102	5,386
Miscellaneous expense		-	150	-	-	150	220	-	220	370
Office supplies and expense		-	3,299	3,534	29	6,862	9,486	6,396	15,882	22,744
Oil bank delivery and vouchers		-	-	-	13,954	13,954	-	-	-	13,954
Payroll service		-	-	-	-	-	8,344	-	8,344	8,344
Postage		-	3,606	3,735	121	7,462	1,843	-	1,843	9,305
Professional fees		3,000	30,072	20,575	3,508	57,155	50,945	260	51,205	108,360
Regulatory fees and licenses		-	-	-	110	110	764	-	764	874
Renewable energy certificates		-	4,174,257	-	-	4,174,257	-	-	-	4,174,257
Rent		11,004	38,601	18,461	18,332	86,398	50,478	3,228	53,706	140,104
Repairs and maintenance		1,050	-	-	-	1,050	3,811	-	3,811	4,861
Salaries and wages		-	331,772	158,311	157,372	647,455	433,245	27,365	460,610	1,108,065
Taxes - payroll		-	28,541	13,650	13,555	55,746	37,323	2,386	39,709	95,455
Taxes - state		456	12,224	-	-	12,680	-	-	-	12,680
Telephone and internet		-	960	-	-	960	11,644	-	11,644	12,604
Travel		-	139	-	-	139	-	-	-	139
Utilities		-	1,939	927	921	3,787	2,536	162	2,698	6,485
Total expenses	\$	28,243	\$ 4,937,905	\$ 338,581 \$	279,000 \$	5,583,729	\$ 729,637 \$	58,944	\$ 788,581 \$	6,372,310

## Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

### Note 1. Organization

Green Energy Consumers Alliance, Inc. (Green Energy Consumers or the Organization) was organized in the Commonwealth of Massachusetts in June 1982, then as Boston Fuel Consortium, Inc., a nonprofit corporation. In September 2018, the name was officially changed from Energy Consumers Alliance of New England, Inc. (ECANE) to Green Energy Consumers Alliance, Inc. Prior to July 1, 2006, ECANE existed as a joint venture between the Massachusetts Energy Consumers Alliance (Mass Energy) and People's Power and Light (PP&L) for the sole purpose of offering renewable energy to customers in Massachusetts and Rhode Island. As of July 1, 2006, Mass Energy acquired the assets of PP&L. Officially, the combined organizations were known as Energy Consumers Alliance of New England, Inc., doing business as Mass Energy Consumers Alliance in Massachusetts and People's Power and Light in Rhode Island. Now, the organizations all operate under the official name of Green Energy Consumers Alliance, Inc.

Green Energy Consumers operates the following programs:

### Heating Oil Program

This membership-based program operates like a buyers' club or a co-op. Members pay an annual fee and are assigned to one of Green Energy Consumers' dealers. The Organization uses the buying power of its members across Massachusetts and Rhode Island to negotiate better prices for consumers. The Organization's contracts with dealers limit how much its dealers can charge the retail consumer above the wholesale price it pays for heating oil. These dealers pay Green Energy Consumers a monthly commission based on the number of gallons delivered to customers.

### Community Programs (Including Energy Efficiency, Oil Bank, and Heat Pumps)

The Organization also promotes energy efficiency and heat-pump adoption for its members and the public at large. Member donations to the Organization's Oil Bank enable it to provide free oil deliveries to low-income households in Massachusetts and Rhode Island.

#### Advocacy

Green Energy Consumers is active in local, state, and regional discussions about energy policy, advocating for affordable and sustainable solutions. This program is primarily funded by foundation grants, but also receives support from individual donations and the Organization's unrestricted funds.

#### Green Power Program and Green Municipal Aggregation

The Organization's green power options enable individuals to choose electricity resources that are cleaner and healthier for the environment than current sources of their electricity. The business model has the Organization purchasing Renewable Energy Certificates (REC) wholesale from generators and selling them retail to consumers. The Organization's Green Municipal Aggregation (GMA) program enables cities and towns to add additional Class I renewable energy at the municipal level. In GMA, the Organization has several contracts to sell RECs to companies supplying electricity to participating communities.

# Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

## Note 1. Organization (Continued)

#### Drive Green

The Organization's Drive Green program promotes electric vehicle (EV) adoption. Through the program, the Organization educates consumers on the benefits of EVs (through website content, in-person events, webinars, blog posts, social media, and more). The Organization also reduces the upfront cost of purchases and leases by maintaining a platform on which car dealerships post fixed, discounted prices. Dealers pay commissions for each car sold through the Drive Green program.

In December 2011, Amory Street Energy Ventures, Inc. (ASEV), a wholly owned subsidiary of Green Energy Consumers, was organized in the Commonwealth of Massachusetts as a for-profit corporation. The purpose of the Organization is to promote the development of renewable energy, green power, and energy efficiency in an effort to encourage community reliance on local energy resources and their benefits. To accomplish this, ASEV develops, markets, buys and sells renewable energy products and green energy certificates to the public, business entities, governmental units, nonprofits, and other organizations.

### Note 2. Summary of Significant Accounting Policies

### **Basis of Accounting**

The financial statements of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. are prepared on the accrual basis of accounting. The significant accounting policies followed are described below:

*Net assets without donor restrictions:* Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations. All net assets are without donor restriction.

*Net assets with donor restrictions:* Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's restrictions.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Net assets restricted for acquisition of building or equipment (or less commonly, the contribution of those assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization, unless the donor provides more specific directions about the period of its use.

# Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

### Note 2. Summary of Significant Accounting Policies (Continued)

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions and/or time restrictions. Revenues are reported as net assets without donor restrictions if the donor-imposed restrictions are met in the same reporting period. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions of donor restrictions unless their use is restricted by explicit donor stipulation or law. Expirations of donor restrictions on net assets are reported as reclassifications between the applicable classes of net assets. Expirations of donor restrictions occur when a donor-imposed restriction is fulfilled to the extent of the expense incurred unless the expense is for a purpose that is directly attributable to another specified external source of revenue.

#### **Expense Recognition and Allocation**

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. Therefore, these expenses require allocation of a reasonable basis that is consistently applied. The expenses that are allocated include salary and benefits for the administrative operations group, which are allocated based on estimates of time and effort to programs and general administrative cost pools. All other program expenses are directly charged based on executed hours and direct expenditure with benefits being distributed based on those hours.

#### Use of Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures of certain assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash and all highly liquid investments with a maturity of three months or less.

#### Fixed Assets

Assets with a useful life greater than one year and cost greater than \$2,000 are capitalized as fixed assets at cost. Depreciation is provided using the straight-line and double declining balance methods over the estimated useful lives of three to five years for equipment, five to 20 years for leasehold improvements, and five years for information technology (IT) upgrades.

# Notes to Consolidated Financial Statements

# For the Years Ended June 30, 2022 and 2021

### Note 2. Summary of Significant Accounting Policies (Continued)

#### Fair Value Measurements

The Organization has adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, which defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Organization considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

FASB ASC 820 also establishes a fair value hierarchy that requires the Organization to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The categorization of each investment type within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. FASB ASC 820 establishes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities at the measurement date.

*Level 2:* Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

*Level 3:* Unobservable inputs that are supported by little or no market activity and that reflect the Organization's own assumptions about market participants and investment prices.

The Organization's investments are valued as Level 3 investments in subsidiaries.

#### **Contributions**

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence or nature of any donor restrictions. Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. report any gifts of land, building and equipment as without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as donor restricted.

Absent explicit donor stipulations about how those long-lived assets must be maintained, Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. have adopted the policy of implying a time restriction that expires over the useful life of the asset.

# Notes to Consolidated Financial Statements

# For the Years Ended June 30, 2022 and 2021

### Note 2. Summary of Significant Accounting Policies (Continued)

#### Income Tax Status

Green Energy Consumers Alliance, Inc. is exempt from Federal and state income tax under Section 501(c)(3) of the Internal Revenue Code, and accordingly, no provision for income taxes is included in the financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The Organization's wholly owned for-profit subsidiary, Amory Street Energy Ventures, Inc., is a taxable entity and is therefore subject to Federal and state income taxes. Amory Street Energy Ventures, Inc. files a separate income tax return for fiscal years ending June 30. It has a net operating loss carryforward resulting from prior years. A deferred tax asset has been recognized for the tax benefits of loss carryforwards. However, a valuation allowance has not been calculated since the loss will be carried over for a 20-year period, and it is too early to evaluate whether all or a portion of the deferred tax assets will not be realized.

#### **Functional Expenses**

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and wages, benefits, payroll taxes, equipment rental, insurance, rent, telephone, utilities, amortization, and depreciation, which are allocated on the basis of estimates of time and effort.

#### **Principles of Consolidation**

The accompanying financial statements include the accounts of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. All significant inter-organization transactions and balances, if any, have been eliminated on consolidation. Both entities have fiscal years ending on June 30, 2022 and 2021.

#### Allowance for Doubtful Accounts Receivable

Management has recorded an allowance for doubtful accounts for contract fees not expected to be paid. The balances of the allowance were \$48,310 and \$48,518 for June 30, 2022 and 2021, respectively.

#### Advertising Costs

Advertising costs are expensed as incurred. Advertising costs totaled \$13,384 and \$29,490 for June 30, 2022 and 2021, respectively.

## Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

#### Note 2. Summary of Significant Accounting Policies (Continued)

#### **Contracts**

Financial awards from state governmental entities in the form of grants are subject to special audit. Such audits could result in claims against the Organization for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liabilities that may arise from such audits since the amounts, if any, cannot be determined at this date.

#### Note 3. Liquidity and Availability of Funds

Financial assets available for general expenditure within one year of the date of the Statement of Financial Position are as follows:

	_	2022	2021
Cash and cash equivalents	\$	835,898 \$	1,561,156
Accounts receivable		2,559,471	1,402,401
Pledges receivable		332,470	201,636
Escrow	_		1
Total financial assets		3,727,839	3,165,194
Less amounts not available to be used within one year:			
Net assets with donor restrictions		718,620	523,076
Less net assets with restrictions to be met in less			
than a year		(321,541)	(201,636)
Financial assets not available to be used within one year		397,079	321,440
Financial assets available to meet general expenditures			
over the next twelve months	\$ _	3,330,760 \$	2,843,754

Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s goal is generally to maintain financial assets to meet 90 days of operating expenses (approximately \$2,133,721). As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts. In addition to financial assets available to meet general expenditures over the next 12 months, the Organization operates with a balanced budget and anticipates collecting sufficient support and revenue to cover general expenditures not covered by donor-restricted resources.

# Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

### Note 3. Liquidity and Availability of Funds (Continued)

Green Energy Consumers Alliance, Inc. has a \$150,000 line of credit (LOC) with Eastern Bank available to meet cash flow needs, which is secured by a deposit account with a minimum balance required of \$167,000. The interest rate on the LOC is the Eastern Bank base rate plus 0.25%, with a floor of 3%. The balance was \$0 as of both June 30, 2022 and 2021. The line of credit was subsequently closed in January 2022. A new line of credit with the same bank was opened in January 2022 with a credit line of \$500,000.

#### Note 4. Pledges Receivable

Pledges receivable represent unconditional promises to give by donors. The Organization believes that pledges receivable are fully collectible. Therefore, no allowance for doubtful accounts is considered necessary. The balance of pledges receivable was \$332,470 and \$201,636 as of June 30, 2022 and 2021, respectively.

### Note 5. Tax-Deferred Annuity Plan

The Organization maintains a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers full-time and part-time employees of the Organization. Contributions are subject to approval by the Board of Directors (the Board). Pension expense for the fiscal years ended June 30, 2022 and 2021 was \$-0- and \$85,406, respectively. Employees may make voluntary contributions to the plan up to the maximum amount allowed by the Internal Revenue Code.

#### Note 6. Board-Designated Assets

In June 2013, the Board passed a resolution that the income or losses incurred by ASEV and the repayment of ASEV's loan receivable will be netted against the Board-designated net assets. The balance as of June 30, 2021 reflects ASEV's income/losses and the repayment of ASEV's loan receivable for fiscal years 2012 through 2021. The income/losses total was \$131,177 and \$159,456 as of June 30, 2022 and 2021, respectively. Board-designated net assets consisted of renewable energy generation of \$673,647 and \$645,617 as of June 30, 2022 and 2021, respectively.

### Notes to Consolidated Financial Statements

### For the Years Ended June 30, 2022 and 2021

#### Note 7. Joint Costs

The Organization achieves some of its programmatic and management and general goals in direct mail campaigns that include requests for contributions. In fiscal years 2022 and 2021, the costs of conducting those campaigns included a total of \$51,626 and \$37,982, respectively, of joint costs that are not directly attributable to either the program or management and general components, nor the fundraising component of the activities. Those joint costs were allocated as follows:

				2021			
	_	Printing	Postage	_	Total		Total
Program services	\$	37,424	9,891	\$	47,315 \$	_	34,779
Management and general		2,809	675		3,484		3,128
Fundraising	_	773	54		827		75
Total	\$	41,006 \$	10,620	\$	51,626 \$	_	37,982

#### Note 8. Net Assets

Net assets with donor restrictions were as follows for the years ended June 30:

		2022	 2021
Specific Purpose			
Oil Bank	\$	711	\$ 3,465
Low Income Energy Assistance		40,200	44,450
Low Income Energy Assistance - Admin		4,968	4,968
Other restricted		105,154	151,906
NEWF 2.0		238,957	218,287
Passage of Time			
Pledges receivable		328,630	 100,000
Total	\$ _	718,620	\$ 523,076

## Notes to Consolidated Financial Statements

## For the Years Ended June 30, 2022 and 2021

### Note 8. Net Assets (Continued)

Net assets were released from donor restrictions by incurring expenses that satisfy the restricted purpose or by occurrence of the passage of time or other events specified by the donors. The amounts released were as follows for the years ended June 30:

	 2022	 2021
Satisfaction of purpose restrictions		
Oil Bank	\$ 13,961	\$ 13,954
Other restricted	356,095	122,766
Satisfaction of time restrictions		
Pledges receivable	 76,438	 131,857
	\$ 446,494	\$ 268,577

#### Note 9. Security Deposits

Security deposits consist of the following as of June 30:

	2022	2021
Office rental - Massachusetts	\$ 17,057 \$	17,057
Office rental - Rhode Island	3,266	3,266
REC agreements	207,500	207,500
Site rental	 11,000	11,000
	\$ 238,823 \$	238,823

#### Note 10. Accrued Liabilities and Compensated Absences

The Organization accrues a liability for vacation time. All regular employees of Green Energy Consumers Alliance, Inc. accrue vacation time. Vacation time may be carried over to the following year but must be used by the end of the next fiscal year. Any carried-over unused vacation is forfeited at the end of that following fiscal year. Employees who terminate their employment during the year are entitled to receive payment for any unused vacation at the date of termination.

#### Notes to Consolidated Financial Statements

### For the Years Ended June 30, 2022 and 2021

#### Note 11. New England Wind Fund

NEWF represents contributions for the purchase of RECs. It can also serve as a risk management tool to absorb price fluctuations in the REC market or any excess unallocated RECs on hand. The total balance is currently in two separate designated accounts until the actual transfers of RECs to the Generation Information System have been confirmed. Beginning July 1, 2009, all NEWF contributions were deposited by Green Energy Consumers Alliance, Inc. in a noninterest-bearing checking account, along with contributions made prior to July 1, 2009 from non-Massachusetts residents and entities (NEWF 1.0). The last contribution to NEWF 1.0 was made in August 2011. An accrued REC expense has been included in the financial statements representing the amount of RECs the Organization must purchase based on the balance of contributions held by Green Energy Consumers Alliance, Inc. prior to August 2011. The RECs to match those contributions have since been purchased and retired. Contributions made after August 2011 (NEWF 2.0) were deposited by Green Energy Consumers into the Organization's noninterest-bearing operating checking account. Those funds are designated as contributions with donor restrictions until the RECs have been retired. The Organization can retain up to 25% of the cash receipts to NEWF for administration and program support. At least 75% of the cash receipts must be used to purchase RECs from wind farms. NEWF remaining balances as of June 30 are as follows:

	 2022	2021
NEWF checking account, NEWF 1.0	\$ - \$	40,896
NEWF 2.0 restricted funds	 238,957	218,287
Total New England Wind Fund balance	\$ 238,957 \$	259,183

#### Note 12. Concentration of Credit Risk

The Organization maintains its cash balances in a Massachusetts bank. The Federal Deposit Insurance Corporation insures balances up to certain amounts. At certain times during the year, cash balances exceeded the insured amounts.

The Organization has not experienced any losses in the account. The Organization believes it is not exposed to any significant credit risk on its operating cash balance. The Organization has a cash balance as of June 30 as follows:

	 2022	2021
Fully insured deposits	\$ 249,956 \$	315,473
Uninsured deposits	 585,942	1,190,943
Total	\$ 835,898 \$	1,506,416

# Notes to Consolidated Financial Statements

# For the Years Ended June 30, 2022 and 2021

### Note 13. Leasehold Improvements, Equipment, and IT Upgrades

Leasehold improvements, equipment, and IT upgrades consist of the following as of June 30:

		 2022	 2021
Equipment and software		\$ 463,688	\$ 456,437
Leasehold improvements		57,049	41,138
I.T. upgrades		 665,056	 611,238
		1,185,793	1,108,813
Accumulated dep	reciation	 (779,810)	 (648,676)
Fi	xed assets, net	\$ 405,983	\$ 460,137

#### Note 14. Lease Commitments

The Organization entered into a five-year extended lease for office space in Jamaica Plain commencing on April 1, 2020 with a monthly payment of \$8,125. In addition, Green Energy Consumers Alliance, Inc. entered into a five-year lease for an office in Rhode Island on July 1, 2020 with a monthly payment of \$2,902.75.

Amory Street Energy Ventures, Inc. entered into a 20-year agreement to lease the roof of a facility to build, own, and operate a solar photovoltaic system on December 22, 2011. Commencing upon commercial operation, the terms of the lease are \$917 per month for the first 213 months of the 20-year term, \$0 per month for the following 27 months, and \$917 per month thereafter for any permitted extensions. The commercial operation of the solar photovoltaic system began on December 21, 2012, and the rent expense commenced on January 1, 2013.

Total rent expense in both states and for the use of the facility's roof for the fiscal years ended June 30, 2022 and 2021 was \$140,104 and \$129,100, respectively.

Future minimum lease payments for office space in Jamaica Plain are as follows:

Years ending June 30:

2023		97,500
2024		97,500
2025		48,750
	Total \$	243,750

# Notes to Consolidated Financial Statements

# For the Years Ended June 30, 2022 and 2021

## Note 14. Lease Commitments (Continued)

Future minimum lease payments for office space in Rhode Island are as follows:

Years ending June 30:		
2023		36,963
2024		38,063
2025		39,198
	Total \$	114,224

Future minimum lease payments for the use of the facility's roof are as follows:

Years ending June 30:		
2023	\$	11,004
2024		11,004
2025		11,004
2026		11,004
2027 and thereafter	_	46,767
	Total \$	90,783

## Note 15. Refundable Advance, Paycheck Protection Program (PPP) Loan

The Organization was granted a loan from a bank for \$281,895 pursuant to the PPP, which was entirely forgiven in fiscal year ended June 30, 2021, and is reported as revenue for that year.

# Note 16. Subsequent Events

The Organization did not have any recognized or non-recognized subsequent events after June 30, 2022, the date of the statement of financial position. Subsequent events have been evaluated through January 31, 2023, the date the financial statements were available to be issued.



Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. Jamaica Plain, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc., which comprise the consolidated statement of financial position as of June 30, 2022, and the related consolidated statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated January 31, 2023.

#### Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

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#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc.'s financial statements are free from material misstatement, we performed tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KellyVitaleRaffol, LLC

Boston, Massachusetts January 31, 2023



#### Independent Auditors' Report on Supplementary Information

To the Board of Directors Green Energy Consumers Alliance, Inc. and Amory Street Energy Ventures, Inc. Jamaica Plain, Massachusetts

We have audited the accompanying consolidated financial statements of Green Energy Consumers Alliance, Inc. (a nonprofit organization) and Amory Street Energy Ventures, Inc., which comprise the consolidated statement of financial position as of June 30, 2022, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole.

The supplementary information contained on pages 24-27 is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

KellyVitaleRaffol, LLC

Boston, Massachusetts January 31, 2023

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# **Consolidating Statement of Financial Position**

		Green Energy Consumers Alliance, Inc.	Amory Street Energy Ventures, Inc.		Total Before Elimination	Elimination		Total
Assets	_	innunce, me.	, childres, file.		Limination	Lummunon	-	10101
Current Assets:								
Cash and cash equivalents	\$	683,416	\$ 152,482	\$	835,898	\$ -	\$	835,898
Accounts receivable, net		2,558,170	25,194		2,583,364	23,893		2,559,471
Pledges receivable		332,470	-		332,470	-		332,470
Interest receivable		31,801	-		31,801	31,801		-
Prepaid expenses		832,308	917		833,225	-		833,225
Loan receivable		325,529	-		325,529	325,529		-
Less: share of deficiency in assets of subsidiary		(131,177)	-		(131, 177)	(131, 177)		-
Total current assets	_	4,632,517	178,593	-	4,811,110	250,046	-	4,561,064
Other assets:								
Deferred tax asset		-	53,550		53,550	-		53,550
Deposits		227,823	11,000		238,823	-		238,823
Investment		1,000	-		1,000	1,000		-
Total other assets	_	228,823	64,550		293,373	1,000	-	292,373
Fixed assets:								
Equipment and software		91,126	372,562		463,688	-		463,688
Leasehold improvements		40,249	16,800		57,049	-		57,049
I.T. Upgrades		665,056	-		665,056	-		665,056
Less: accumulated depreciation	_	(399,268)	(380,542)		(779,810)		-	(779,810)
Property and equipment - net	_	397,163	8,820	-	405,983	-	-	405,983
Total assets	\$_	5,258,503	\$ 251,963	\$	5,510,466	\$ 251,046	\$	5,259,420
Liabilities and Net Assets								
Current Liabilities:								
Accounts payable		33,908	24,810		58,718	23,893		34,825
Accrued expenses	\$	3,085,493	\$ -	\$	3,085,493	\$ -	\$	3,085,493
Accrued payroll and benefits		132,732	-		132,732	-		132,732
Interest payable		-	31,801		31,801	31,801		-
Deferred member dues		88,496	-		88,496	-		88,496
Tenant security deposits		23	-		23	-		23
Total current liabilities	_	3,340,652	56,611	•	3,397,263	55,694	-	3,341,569
Long-term Liabilities:			225 520		225 520	225 520		
Loan payable		-	325,529		325,529	325,529 325,529	-	-
Total long-term liabilities	_	-	325,529	-	325,529	323,329	-	-
Total liabilities	_	3,340,652	382,140	-	3,722,792	381,223	-	3,341,569
Net Assets								
Without donor restrictions		1,199,231	-		1,199,231	-		1,199,231
With donor restrictions	_	718,620			718,620	-	-	718,620
Total net assets	_	1,917,851		-	1,917,851	-	-	1,917,851
Stockholder's Equity								
Capital stock, no par value, 1000 authorized,								
1000 issued		-	1,000		1,000	1,000		-
Retained deficit		_	(131,177)		(131,177)	(131,177)		_
Total stockholder's equity	_	-	(130,177)		(130,177)	(130,177)	-	-
Total liabilities and net assets /				-			-	
Stockholder's Equity	\$	5,258,503	\$ 251,963	\$	5,510,466	\$ 251,046	\$	5,259,420
	=						:	

# **Consolidating Statement of Financial Position**

		Green Energy Consumers Alliance, Inc.		Amory Street Energy Ventures, Inc.		Total Before Elimination		Elimination		Total
Assets		munce, me.		remarcs, me.		Luminution	-	Liminution		10111
Current Assets:										
Cash and cash equivalents	\$	1,452,898	\$	108,258	\$	1,561,156	\$	-	\$	1,561,156
Accounts receivable, net		1,391,212		31,382	•	1,422,594		20,193		1,402,401
Pledges receivable		201,636				201,636				201,636
Interest receivable		31,349		_		31,349		31,349		
Escrow interest		1		_		1		-		1
Prepaid expenses		694,094		917		695,011		-		695,011
Loan receivable		325,529		-		325,529		325,529		-
Less: share of deficiency in assets of subsidiary		(159,456)		_		(159,456)		(187,423)		27,967
Total current assets		3,937,263		140,557		4,077,820	-	189,648		3,888,172
i otai cuiteiti assets		5,957,205		140,557		4,077,820		189,048		5,888,172
Other assets:										
Deferred tax asset		-		61,066		61,066		-		61,066
Deposits		227,823		11,000		238,823		-		238,823
Investment		1,000		-		1,000		1,000		-
Total other assets	-	228,823		72,066		300,889	-	1,000		299,889
		220,025		, 2,000		200,009		1,000		2,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Fixed assets:										
Equipment and software		83,875		372,562		456,437		-		456,437
Leasehold improvements		24,338		16,800		41,138		-		41,138
I.T. Upgrades		611,238		-		611,238		-		611,238
Less: accumulated depreciation		(268,974)		(379,702)		(648,676)		-		(648,676)
Property and equipment - net		450,477		9,660		460,137	•	-		460,137
Total assets	\$	4,616,563	\$	222,283	\$	4,838,846	\$	190,648	\$	4,648,198
Liabilities and Net Assets										
Current Liabilities:										
Accounts payable		88,050		23,861		111,911		20,193		91,718
Accrued expenses	\$	2,352,589	\$	-	\$	2,352,589	\$	-	\$	2,352,589
Accrued payroll and benefits		181,239		-		181,239		-		181,239
Interest payable		-		31,349		31,349		31,349		-
Deferred revenue		140,075		-		140,075		-		140,075
Deferred member dues		87,888		-		87,888		-		87,888
Tenant security deposits		1,323		-		1,323		-		1,323
Total current liabilities		2,851,164		55,210		2,906,374	-	51,542		2,854,832
Long-term Liabilities:										
Loan payable		-		325,529		325,529		325,529		-
Total long-term liabilities	_	-		325,529		325,529	-	325,529		-
-	_						-			
Total liabilities	_	2,851,164		380,739		3,231,903	-	377,071		2,854,832
Net Assets										
Without donor restrictions		1,242,323		_		1,242,323		-		1,242,323
With donor restrictions		523,076		_		523,076		_		523,076
	-						-			
Total net assets	-	1,765,399		-		1,765,399	-	-		1,765,399
Stockholder's Equity										
Capital stock, no par value, 1000 authorized,										
1000 issued		-		1,000		1,000		1,000		-
Retained deficit		-		(159,456)		(159,456)		(187,423)		27,967
Total stockholder's equity		-		(158,456)		(158,456)	-	(186,423)		27,967
						<u> </u>	•	. , -)		,
Total liabilities and net assets /	÷		~		<i>~</i>		¢		÷	
Stockholder's Equity	\$ =	4,616,563	\$	222,283	\$	4,838,846	\$	190,648	\$	4,648,198
		_								_

# Consolidating Statement of Activities For the Year Ended June 30, 2022

Support and revenue		Green Energy Consumers Alliance, Inc.		Consumers		Amory Street Energy Ventures, Inc.		Total Before Elimination		Elimination		Total
<u>Support</u>												
Contributions and grants	\$	783,311	\$	-	\$	783,311	\$	-	\$	783,311		
Membership dues		130,447		-		130,447		-		130,447		
Special event		2,849		-		2,849		-		2,849		
Total support	_	916,607	-			916,607	•	-	•	916,607		
<u>Revenue</u>												
Green power service fees		902,475		-		902,475		-		902,475		
Contract services fees		6,370,513		31,240		6,401,753		-		6,401,753		
Bulk buying service fees		429,008		-		429,008		-		429,008		
Generated electricity sales		-		25,033		25,033		-		25,033		
Rental income		1,440		-		1,440		-		1,440		
Consulting fees		11,703		-		11,703		700		11,003		
Investment income	_	469	_			469	-	452		17		
Total revenue	_	7,715,608	_	56,273		7,771,881	-	1,152	-	7,770,729		
Total support and revenue		8,632,215		56,273		8,688,488		1,152		8,687,336		
Expenses												
Program services		7,870,445		27,994		7,898,439		1,152		7,897,287		
Management and general		571,312		-		571,312		-		571,312		
Fundraising	_	66,285	_			66,285		-		66,285		
Total expenses	_	8,508,042	-	27,994		8,536,036		1,152		8,534,884		
Change in Net Assets before Earnings /												
Gain of Subsidiary		124,173		28,279		152,452		-		152,452		
Equity in Net Income / Loss of Subsidiary	_	28,279	-			28,279	_	28,279		-		
Change in net assets		152,452		28,279		180,731		28,279		152,452		
Net assets, beginning	_	1,765,399	-	(158,457)		1,606,942	-	(158,457)		1,765,399		
Net assets, ending	\$ =	1,917,851	\$	(130,178)	\$	1,787,673	\$	(130,178)	\$	1,917,851		

# **Consolidating Statement of Activities**

	_	Green Energy Consumers Alliance, Inc.		Consumers		Amory Street Energy Ventures, Inc.	Total Before Elimination	Elimination	-	Total
Support and revenue										
<u>Support</u>										
Contributions and grants	\$	321,290	\$	-	\$ 321,290	\$ -	\$	321,290		
Membership dues	_	139,980		-	139,980	-	-	139,980		
T otal support		461,270		-	461,270	-		461,270		
Revenue										
Green power service fees		955,437		-	955,437	-		955,437		
Contract services fees		4,113,777		32,330	4,146,107	-		4,146,107		
Bulk buying service fees		430,728		-	430,728	-		430,728		
Generated electricity sales		-		23,880	23,880	-		23,880		
Rental income		17,284		-	17,284	-		17,284		
Consulting fees		128,517		-	128,517	1,820		126,697		
Investment income		2,664		-	2,664	2,580		84		
Paycheck Protection Loan Forgiveness	_	281,895			281,895	-	-	281,895		
Total revenue	_	5,930,302		56,210	5,986,512	4,400	-	5,982,112		
Total support and revenue		6,391,572		56,210	6,447,782	4,400		6,443,382		
Expenses										
Program services		5,555,486		28,243	5,583,729	4,400		5,579,329		
Management and general		729,637		-	729,637	-		729,637		
Fundraising	_	58,944		-	58,944	-	-	58,944		
Total expenses	_	6,344,067		28,243	6,372,310	4,400	-	6,367,910		
Change in Net Assets before Earnings /										
Loss of Subsidiary		47,505		27,967	75,472	-		75,472		
Equity in Net Income / Loss of Subsidiary	-	27,967			27,967	27,967	-	-		
Change in net assets		75,472		27,967	103,439	27,967		75,472		
Net assets, beginning	_	1,689,927		(186,424)	1,503,503	(186,424)	-	1,689,927		
Net assets, ending	\$	1,765,399	\$	(158,457)	\$ 1,606,942	\$ (158,457)	\$	1,765,399		